

If you really want to make money on the Internet, you need to know 3 crucial skills that you need to have to get an edge on your competitors.

It is important to invest in your education because if you don't know what you are doing, you will not earn the money that you deserve.

However, you want to make sure that you only learn what you need to make money fast.

Many beginners make the mistake to learn everything they can before they even start to build their website and make some dollars online.

I've read a thread last week on a well known Internet forum, and I must say that this was kind of pathetic.

In fact, he was an Internet marketing newbie saying that ha has been reading about Internet marketing for ten years.

The problem is that if you only read and learn without taking any action, you will not make any money.

To earn like the gurus, you need to have a successful business mindset. Don't think that those marketer pros became gurus within days.

The truth is that it took them years to be were they are now. All the marketers like Mike Filsaime, Frank Kern, Matt Backack and others are online since 1999...

Another thing that you need if you want to make a living online is to find the right market.

Believe me or not, but this is the number one reason why people fail to earn cash on the Internet. They don't understand that you must find a market first, even before they create a product.

The next step is to understand your market and determine a 'buyer personae'.

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